

Invalda LT, AB consolidated interim results for 12 months of 2013

Vilnius, 24 February 2014

About the company

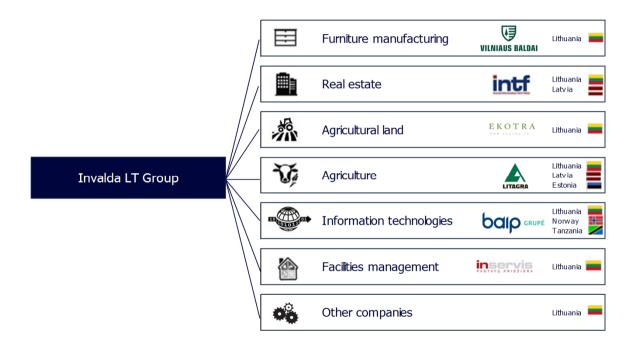


What is Invalda LT, AB?

- Invalda LT, AB is one of the major asset management companies in Lithuania whose primary objective is to steadily increase the investor equity value. For the purpose of attainment of this objective Invalda LT, AB actively manages its investments, exercising control or significant influence over target businesses.
- Invalda LT, AB started the activity in 1991 as the company Invalda, AB. From 1991 until 1997 it operated as an investment public company established during the state property privatization, which was implemented in accordance to the State Property Primary Privatization law of the Republic of Lithuania. From 1997 until 2003 the company operated as a licensed holding investment company (the license was issued by the Securities Commission of Lithuania). Company's equities have been traded on the NASDAQ OMX Vilnius Exchange since 1995.
- On 31 May 2013 the split-off procedure of Invalda, AB was completed and the company continues its activity under the new name of Invalda LT, AB.
- Currently, major part of Invalda LT Group assets is concentrated in Lithuania, and the key entities operate in the furniture manufacturing, real estate, agricultural land, agriculture, information technology (IT) infrastructure, facility management sectors.



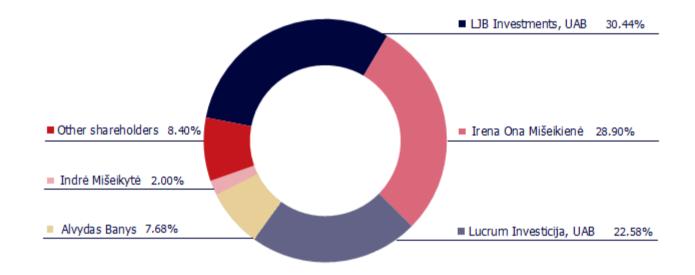
/The main sectors of Invalda LT, AB



Remark: more information on Group's companies and their contacts is presented in Consolidated Interim Report for 12 months of 2013 (Appendix I. "Information about group companies, their contact details", pages 40-46).



Shareholders structure



Votes of shareholders of Invalda LT, AB as of 31 December 2013



Management



Alvydas Banys – Chairman of the Board

After graduating from Vilnius Gediminas Technical University Alvydas Banys worked as a Jr. Scientific Co-worker at the Economics' Institute of Lithuania's Science Academy. In 1996 - 2006 he held the position of Vice President. He served as the Member of the Board of the Company in 1996 - 2000 and as the Chairman of the Board in 2001-2007. Despite retiring from active Company's activity, Mr. Banys remained the financial investor and kept a significant stake in the company. He was elected as the Chairman of the Board of Invalda LT, AB at the end of May 2013. At present, Mr. Banys is the Member of the Board of Cedus Invest, UAB and BAIP Group, UAB.



Indrė Mišeikytė – Member of the Board

Indre Mišeikytė has graduated from Vilnius Gediminas Technical University where she completed Architecture studies. She worked for Vilniaus Baldai, AB in 1994 - 1996, real estate and investment companies Gildeta, UAB and Kremi, UAB. She was elected as the Member of the Board of the Company in April 2012. Indre Miseikyte is a Member of the Board of Invalda Privatus Kapitalas, AB.



Darius Šulnis – Member of the Board, the President

Darius Sulnis has acquired his Master's degree in Accounting and Audit at Vilnius University. He has acquired Global Executive MBA degree at the Duke university (USA) in 2013. Mr. Sulnis has worked as the Manager for the Financial Brokerage company Finasta for 8 years, has also managed real estate company Inreal Valdymas, UAB for 4 years. He has been a Member of Boards and Supervisory Boards of a number of Polish, Latvian and Lithuanian companies. Currently Mr. Sulnis is the Member of the Board and the President of Invalda LT AB. He is a Member of the Board of Vilniaus Baldai, AB, Invaldos Nekilnojamojo Turto Fondas, AB, Litagra, UAB, Inservis, UAB, Kelio Zenklai, UAB and BAIP Group, UAB.

Remark: more information on owned shares in Invalda LT by the Members of the Board as well as their shares in other companies and participation in other companies is presented in Consolidated Interim Report for 12 months of 2013 (section III. "Issuer's managing bodies", pages 18-19).



Invalda LT, AB shares

ISIN code	LT0000102279
Name	IVL1L
Exchange	NASDAQ OMX Vilnius
List	Baltic Main List (since 1 January 2008)
Listing date	19 December 1995
Shares issued, units	24,833,551
Shares with voting rights from 30 December 2013, units	22,797,297
Nominal value, LTL	1
Total nominal value, LTL	24,833,551

Remark: more information on securities of Invalda LT, AB is presented in Consolidated Interim Report for 12 months of 2013 (section II. "Information about securities", pages 7-14).



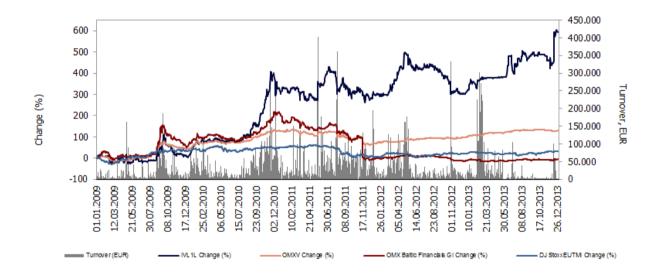
Trading in Invalda LT, AB shares (1)

	2009	2010	2011	2012	2013
Share price, EUR					
- open	0.484	0.533	2.000	1.930	1.970
- high	1.075	2.546	2.650	2.940	3.450
- low	0.319	0.521	1.733	1.871	1.960
- medium	0.565	1.130	2.050	2.308	2.539
- last	0.533	1.989	1.943	1.970	3.450
Turnover, units	7,273,279	6,509,830	4,985,446	2,514,347	2,210,184
Turnover, EUR	4,108,353	8,245,131	10,143,287	5,857,710	5,192,330
Traded volume, units	8,443	12,768	10,377	5,754	3,870

Remark: more information on securities of Invalda LT, AB is presented in Consolidated Interim Report for 12 months of 2013 (section II. "Information about securities", pages 7-14).



Trading in Invalda LT, AB shares (2)



OMX index is an all-share index which includes all the shares listed on the Main and Secondary lists on the NASDAQ OMX Vilnius with exception of the shares of the companies where a single shareholder controls at least 90% of the outstanding shares. The OMX Baltic Financial GI index is based on the Industry Classification Benchmark (ICB) developed by FTSE Group (FTSE). Dow Jones Stoxx EU Enlarged TMI index covers approximately 95% of the free float market capitalisation of the New Europe countries, including Bulgaria, Cyprus, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Malta, Poland, Romania, Slovakia and Slovenia.

INVALDA^{tt}

/Invalda LT, AB capitalization

Capitalization, million EUR



*The authorised capital was reduced due to the split-off of the company.

*Remark: more information on securities of the company is presented in Consolidated Interim Report for 12 months of 2013 (section II. "Information about securities", pages 7-14).



/Key events **Acquisitions of own shares**

Since the beginning of the year 2013 the company implemented share acquisition process for four times: The total amount paid to the shareholders was LTL 72.597 million (EUR 21.025 million):

- 1. 8 March 2013 the company acquired 10 % of own shares at the total price of LTL 42.928 million (EUR 12.433 million).
- 2. 27 May 2013 the company acquired 2.1 % of own shares at the total price of LTL 8.878 million (EUR 2.571 million).
- All the above mentioned redeemed shares were annulled on the basis of the split-off terms due to reduction of the authorised capital of the company.
- 30 August 2013 the General Shareholders Meeting of Invalda LT, AB made a decision to allocate a reserve of LTL 92.5 million (EUR 26.8 million) to acquire of own shares.
- 3. 10 October 2013 the company acquired 7.42 % of own shares at the total price of LTL 18.45 million (EUR 5.343 million).
- 30 December 2013 the company acquired 0.78 % of own shares at the total price of LTL 2.341 million (EUR 0.678 million).

31 December 2013 the amount of own shares owned by the company equalled to 2,036,254 or 8.2 % of the authorised capital of the company.

Remark: more information about the Issuer's own shares is presented in Consolidated Interim Report for 12 months of 2013 (section II. "Information about securities", page 8).

Key events The split-off

- On 9 April 2013 the General shareholders Meeting of Invalda, AB approved split—off terms. In accordance with the split-off terms, a part of Invalda assets has been split—off and on its basis a new public—joint stock company Invalda Privatus Kapitalas, AB has been formed. 45.45 percent of the total assets of Invalda, AB as well as 45.45 percent of the Company's equity capital and liabilities have been allocated to the newly established entity.
- On 31 May 2013 the amended Articles of Association of the public joint—stock company Invalda were registered with the Register of Legal Entities. The amended Articles of Association stated a new name of the company – public joint-stock company Invalda LT, AB as well as an authorized capital of LTL 24.833.551.

Key events Change of management

- On 22 May 2013 the Board of Invalda, AB removed Dalius Kaziunas and appointed Darius Sulnis as the President of Invalda, AB. Mr. Sulnis has already been the president of Invalda, AB in 2006-2011
- On 28 May 2013 the Board of Invalda LT, AB was elected. Alvydas Banys was appointed as the Chairman of the Board, Darius Sulnis and Indre Miseikyte were elected as the Members of the Board.

Financial results of the company and its group



Activity Results of Invalda LT, AB

	Parent company			Parent company Consolidated			d
million litas	2011	2012	2013	2011	2012	2013	
Assets	399.0	372.2	174.9	646.4	589.9	367.9	
Equity	360.7	360.6	160.3	415.3	416.2	221.2	
Liabilities	38.3	11.6	14.6	231.1	173.7	146.7	
Profit (loss)	274.9	20.9	79.0	216.5	32.1	110.4	
Profit (loss) attributable to equity holders of the parent company	-	-	-	209.0	24.8	109.2	

Equity and liabilities

million litas	2011	2012	2013
Equity	360.7	360.6	160.3*
Liabilities to financial institutions	-	-	7.8
from this long term	-	-	-
Liabilities to group companies	0.4	9.1	4.9
Bonds	34.1	-	-
Other liabilities	3.8	2.5	1.9
Total liabilities	38.3	11.6	14.6
Total Equity and Liabilities	399.0	372.2	174.9



^{*}Total equity reduced due to the completion of the split-off of the Company on 31 May 2013 (for more information please check slide 12).

Invalda LT, AB assets according to standalone financial statements (book value)

Asset	Book value, LTL million	Description
Furniture manufacturing sector	19.7	Investment into 45.4 percent stake of Vilniaus Baldai, AB, which at NASDAQ OMX Vilnius was worth LTL 85.3 million on 31 December 2013
Real estate sector	68.5	Investment into real estate companies and loans to them
Agricultural land sector	22.1	Investment into agricultural land and loans to them
Agriculture sector	22.0	Investment into 20.1 percent stake in Litagra, UAB
Information technology sector	12.8	80 percent BAIP group, UAB shares and loans to the sector companies
Facility management sector	4.8	Investments into facility management sector companies and loans to them
Other investments	12.1	Investment into other financial asset
Deferred income tax assets	8.0	
Cash, deposits, short-term loans	4.9	
Total assets	174.9	// INVALDA"

Results

Impact to the profit (loss) statement due to group sectors and financial investments

million litas	2011	2012	2013
Furniture manufacturing sector	19.3	19.5	6.0
Real estate sector	(20)	(13.5)	2.9
Agricultural land sector	2.2	2.4	9.1
Agriculture sector	-	8.7	4.4
Information technology sector	(0.7)	(0.9)	0.5
Facilities management sector	1.03	(0.3)	1.4
Road and bridge construction (sold segment)	110.5	-	-
Pharmaceuticals (sold segment)	187.5	-	-
Other companies	(90.8)	8.9	0.1
Result of the split-off	-	-	84.8
Total	209.0	24.8	109.2

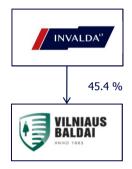
Group results

Remark: more information about Invalda LT group results is presented in Consolidated Interim Report for 12 months of 2013 (section IV. "Information about the Issuer's and its Group Companies' activity", pages 25-29).



/ Furniture manufacturing sector (1)







Vilniaus Baldai, AB
Vilnia

- More information about company's activities and results are provided on www.vilniausbaldai.lt
- Shares of Vilniaus Baldai, AB are listed on NASDAQ OMX Vilnius stock exchange.



Furniture manufacturing sector (2)



million litas	2012	2013	Change	Change, %
Sales	230.1	166.1	(64)	(27.8)
EBITDA	34.9	21.1	(13.8)	(39.5)
Net profit	27.0	14.3	(12.7)	(47)
Capitalization	190.5	187.9	(2.6)	(1.4)

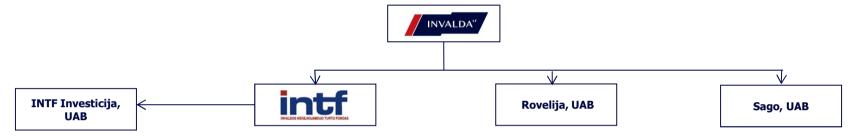
Employees	464	488	24	5.2

• More information about company's activities and results are provided on www.vilniausbaldai.lt









		Investment date	Activity	Place of the residence	Manager
intf	Invaldos Nekilnojamojo Turto Fondas, AB	1997	Investments into commercial rental real estate	Lithuania	Gediminas Bronislovas Rimkevicius
_	INTF Investicija, UAB	2007	Investments into commercial rental real estate	Lithuania	Gediminas Bronislovas Rimkevicius
	Rovelija, UAB	2010	Investments into commercial rental real estate	Lithuania	Gediminas Bronislovas Rimkevicius
	Sago, UAB	2007	Investments into commercial rental real estate	Lithuania	Gediminas Bronislovas Rimkevicius



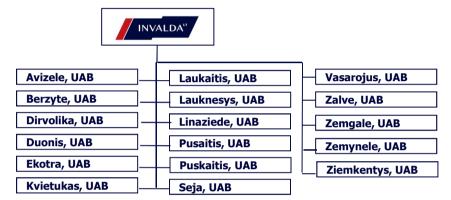
Real estate sector (2)



million litas	2012	2013	Change	Change, %
Value of commercial real estate	202.1	144.5	(57.6)	(28.5)
Shareholders' equity (incl. loans from Invalda LT, AB)	113.2	46.0	(67.2)	(59.4)
Loans from credit institutions	101.0	95.6	(5.4)	(5.3)
Rental income	16.5	15.2	(1.3)	(7.9)
from this owned by clients	5.3	5.5	0.2	3.8
Result of the real estate sector	(13.5)	2.9	16.4	-
Result of the real estate sector (incl. interests of loans granted by Invalda LT, AB)	(9.3)	4.7	14	-

Agricultural land sector (1)





			Investment date	Activity	Place of the residence	Manager
EKOTRA	Avizele, UAB Berzyte, UAB Dirvolika, UAB Duonis, UAB Ekotra, UAB Kvietukas, UAB Laukaitis, UAB Laukaesys, UAB Linaziede, UAB	Pusaitis, UAB Puskaitis, UAB Seja, UAB Vasarojus, UAB Zalve, UAB Zemgale, UAB Zemynele, UAB Ziemkentys, UAB	2004	Investments into agricultural land. Rent of the agricultural land.	■ Lithuania	Sigita Bizuliene



Agricultural land sector (2)

EKOTRA

	2012	2013	Change	Change, %
Arable land, hectare	4995.3	2923.6	(2071.7)	(41.5)
Average fertility quality points	46,7	46,4	(0.3)	(0.6)
Value of agricultural land, LTL million	41.8	36.1	(5.7)	(13.6)
Shareholders' equity (incl. loans from Invalda LT, AB), LTL million	41.4	33.4	(8.0)	(19.3)
Loans from credit institutions, LTL million	-	-	-	-
Rental income, LTL million	1.5	1.3	(0.2)	(13.3)
Result of the agricultural land sector, LTL million	2.4	9.1	6.7	279.2
Result of the agricultural land sector (incl. interests of loans granted by Invalda LT, AB), LTL million	4.2	10.1	5.9	140.5

/ Agriculture sector (1)





Litagros Prekybos Centras, UAB

Litagros Grudai, UAB, Litagros Prekyba, UAB, SIA Litagra (Latvia), Litagra OU (Estonia)

Litagros Grudu Centras, UAB

Joniskio Grudai, UAB, Kedainiu Grudai, Marijampoles Grudai, AB, Taurages Grudai, UAB

Litagros Zemes Ukio Centras, UAB

Aristavos Ukis, UAB, Sesupes Ukis, UAB, Bausu ukis, UAB, Slapaberzes Ukis, UAB, Kalpoku Ukis, UAB, Raktineliu Ukis, UAB, Berzu Ukis, UAB

		Investment date	Activity	Place of the residence	Manager
LITAGRA	Litagra, UAB	2011	Investments into agriculture companies	Lithuania	Gintaras Kateiva
	Litagros Prekybos Centras, UAB		Wholesale and retail trade in plant protection products, fertilizers, seeds, compound feed and crop	Lithuania Latvia Estonia	Adomas Grigaitis
	Litagros Grudu Centras, UAB		Elevator services and production of flour and feed	Lithuania	Vytautas Asaka
	Litagros Zemes Ukio Centras, UAB		Crop and livestock production	Lithuania	Vaidas Navickas

• More information on the services and activity of the sector is provided on www.litagragroup.lt







million litas	2012	2013	Change	Change, %
Sales	429.2	452.6	23.4	5.4
EBITDA	38.9	26.6	(12.3)	(31.6)
Net result, according to the data provided by the company, prepared by business accounting standards.	20.4	11.2	(9.2)	(45.1)



[•] More information on the services and activity of the sector is provided on www.litagra.lt; www.litagragroup.lt

Information technology sector (1) INVALDA 80% baip GRUPĖ East Africa 70% **NRD** NRD Norway Registers Development AS acena INFORMATIKOS palo NRD Cyber Security NRD 🍣 76.5% balo GRUPĖS NARYS baio grupės narys Investment date Activity Place of the residence Manager 2007 December balo GRUPÉ **BAIP Grupe, UAB** Investments into information technology (IT) companies Lithuania Kazimieras Tonkunas BAIP, UAB IT infrastructure solutions. IT security consultations. IT Lithuania Gytis Umantas palo infrastructure support services NRD CS, UAB Cyber security services Lithuania Vilius Benetis **acena** Acena, UAB IT infrastructure support services Lithuania Marius Lescinskas Informatikos Pasaulis, UAB IT infrastructure solutions Lithuania Marius Lescinskas > INFORMATIKOS PASAULIS Norway **Norway Registers Development AS** Creation of new register reforms in various countries. Rimantas Zylius (since Providing consultancy on the information system design 2014) NRD, UAB Creation of new register reforms in various countries. Lithuania Arnoldas Sidlauskas NRD 🦠 Providing consultancy and implementation of the information system design, other services **Norway Registers Development East** Creation of new register reforms in various countries. Tanzania Sebastian Marondo NRD (S) East Africa **Africa Limited** Providing consultancy on the information system design **INVALDA**^{tt}

• More information on the services and activity of the sector is provided on – www.baipgrupe.lt; www.baip.lt; www.nrd.no; www.nrd.lt; www.nrd.co.tz; www.nrdcs.lt



Information technology sector (2)



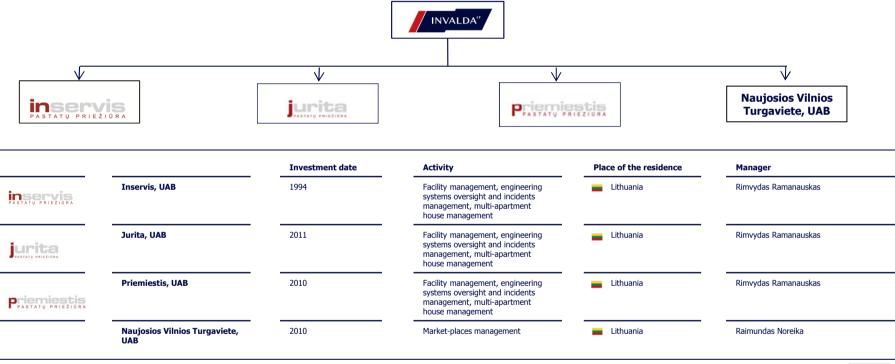
million litas	2012	2013	Change	Change, %
Sales	40.8	50.3	9.5	23.3
EBITDA	2.7	4.4	1.7	63.0
Net profit before investment amortization ¹ and cost of management options	(0.1)	1.4	1.5	-
Net profit	(1.1)	0.7	1.8	-
Result of the information technology sector (incl. interests of loans granted by Invalda LT, AB)	(0,2)	1,8	2,0	-
Employees	131	152	21	16.0

- 1. Amortization of contract assets formed during BAIP, UAB acquisition.
- More information on the services and activity of the sector is provided on –
 <u>www.baipgrupe.lt</u>; <u>www.nrd.no</u>; <u>www.nrd.lt</u>; <u>www.nrd.co.tz</u>; <u>www.nrdcs.lt</u>



Facility management sector (1)





• More information about services and activity is provided on the web pages www.inservis.lt; www.jurita.lt; www.priemiestis.lt





Facility management sector (2)



million litas	2012	2013	Change	Change, %
Sales	13.1	15.5	2.4	18.3
EBITDA	0.4	1.1	0.7	175.0
Net profit	(0.3)	1.4	1.7	-
	221	240	10	7.0

Employees	231	249	18	7.8



[•] More information about services and activity is provided on the web pages www.inservis.lt; www.jurita.lt; www.priemiestis.lt

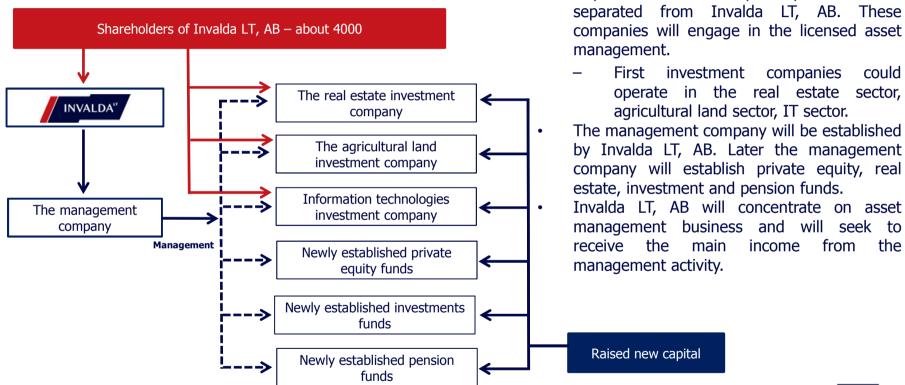
Company plans



Reorganization (1)

- On 12 December 2013 the Board of Invalda LT, AB decided to analyse possibilities regarding the new management business model. The reasons is that now the shareholders aren't able to select the sector, the risk level as well as the term of the investments. Moreover, company's capitalization is usually lower than the total value of the separate assets.
- Invalda LT, AB is planning to establish the management company and seeks to become one of the leading private equity, real estate, investment and pension funds management companies in the region.
- Three companies which will manage homogeneous assets should be separated from Invalda LT, AB. They will apply for closed-end investment company licenses. It is assumed that they will apply for the strictest regulatory regime which is imposed on retail investors.
- On 5 February 2014 Extraordinary General Shareholders Meeting of the company approved the preparation of the terms of the split-off of Invalda LT, AB.

Reorganization (2)



Remark: more information on future plans of Invalda LT, AB is presented in Consolidated Interim Report for 12 months of 2013 (section IV. "Information about the Issuer's and its Group Companies' activity", pages 22-35).

3 public limited liability companies will be

Disclaimer

- The presentation was prepared by Invalda LT, AB.
- Preliminary consolidated and company's financial statements of Invalda LT, AB for 12 months of 2013 were used in the presentation.
- Data provided here is for information purposes only.
- The information provided here is not a recommendation or solicitation to buy or sell any securities of Invalda LT, AB or companies related to Invalda LT, AB.
- Invalda LT, AB does not take responsibility for the actions any third parties made based only on information provided here.
- Group composition charts are simplified. Invalda LT, AB owns 100% in the companies if not stated otherwise.
- Since 22 November 2010, shares of the listed companies are traded only in Euros (€) on NASDAQ OMX Vilnius stock exchange, therefore all information related to the securities trading is provided in Euros (€).
- Implementation of new asset management business model will depend on the decisions of the General Shareholders Meeting, laws and regulations, market conditions, the decisions of the Bank of Lithuania. The presentation is not and can not be treated as (i) obligation of the company to implement the reorganisation or any part of it mentioned in the presentation; (ii) obligation of the company to leave unchanged structure of the reorganisation; (iii) offer of the company to purchase or sell its shares.
- The conditions of the split-off must be approved by the decision of the General Shareholders Meeting. There are no guarantees that such a decision will be passed and the reorganisation will be implemented.
- Management company and closed-end investment companies need licensed issued by the Bank of Lithuania. There are no guarantees these licenses will be issued.