

# **INVALDA INVL: Y2021 RESULTS' FACTSHEET**

Invalda INVL is an asset management group that is open, growing and investing, and its activities create wellbeing for people.

The Group companies operating in Lithuania and Latvia provide services to more than 260 thousand individual and institutional regional and international clients, entrusting the Invalda INVL Group to manage EUR 1.6 billion in different asset classes, such as pension and investment funds, individual portfolios, private equity and other alternative investments.

Founded in 1991 by a group of academics to accumulate funds and carry out investment activities. Over its history Invalda INVL has executed deals worth more than EUR 1.7 bln.

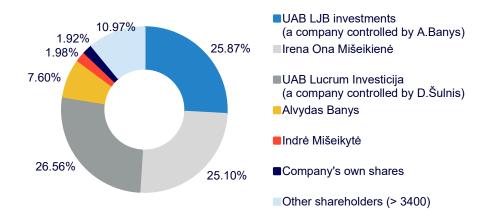
Listed on the stock exchange since 1995.

### Changes in Invalda INVL share price and OMX Vilnius index over 10 years



Index/Shares	01.01.2011	01.01.2021	31.12.2021	Change (%) since Jan. 2011	Change (%) in 12 months 2021
— OMX Vilnius	409.65	816.64	966.13	135.84 1	18.31 1
— Invalda INVL	1.989 EUR	7.60 EUR	17.00 EUR	754.70 1	123.68

#### Shareholders of Invalda INVL as of 31 December 2021



	Group's		Comp	any's
EUR thousand	2020	2021	2020	2021
Non-current assets	80,665	115,961	83,737	120,933
Current assets	9,715	16,064	1,672	4,796
Equity	83,357	121,355	83,157	121,207
Non-current liabilities	3,783	5,678	1,458	2,978
Current liabilities	3,240	4,992	794	1,544
Result before taxes	5,329	39,595	5,209	38,879
Net result	5,373	37,479	5,329	37,453
Net result attributable to holders of the parent Company	5,329	37,453	-	-

### Calculation of the net asset value of Invalda INVL

EUR thousand	Evaluation criteria	2020	2021			
Investment into asset management	Equity method	13,930	27,473			
Investments into INVL Baltic Sea Growth Fund (commitment to invest is excluded)	Fair value of net assets	7,492	15,597			
Investments into INVL Baltic Real Estate (including loans granted)	Market price	9,228*	4,402			
Investments into Moldova- Agroindbank	Comparative method of multipliers	7,352	15,723			
Investments into INVL Technology	Market price	3,808	5,134			
Investment into investment fund	Fair value of net assets	1,335	1,370			
Investments into Litagra (including loans granted)	Combination of discounted cash flows and sales comparison method	18,085	20,318			
Investments into Šiauliai Bank	Market price (In 2021 the value of the forward is included according to its valuation model, based on the market price)	16,409	26,400			
Investments into Inservis	Transaction price (2020 discounted cash flows)	5,775	7,244			
Investments into other subsidiaries (including loans granted)	Fair value of net assets	422	30			
Other assets, other investments	Book value	811	1,322			
Cash and cash equivalents	Book value 762		716			
Total assets	Book value	85,409	125,729			
Liabilities	Book value	2,252	4,522			
Net asset value	Book value	83,157	121,207			
Net asset value per share	Book value	7.11	10.32			
* The value of investments in non-consolidated companies is included						

<sup>\*</sup> The value of investments in non-consolidated companies is included



# INVALDA INVL: Y2021 RESULTS' FACTSHEET

Asset management and investing is our core business. On 15 June 2021, we signed an agreement to acquire a life insurance business in the Baltic States and in 2022 we hope to offer our customers more solutions to strengthen their financial security.

#### **ASSET MANAGEMENT BUSINESS**

## ASSET MANAGEMENT BUSINESS OF INVALDA INL ALTERNATIVE INVESTMENTS PENSION FUNDS INVESTMENT FUNDS FAMILY OFFICE Il pillar pension funds Stock funds Private Equity Real Assets and III pillar pension funds Bond funds Infrastructure Private Debt Portfolio management Feeder funds







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EUR million		2020			2021	
(if not stated otherwise)	Lithuania	Latvia	Total	Lithuania	Latvia	Total
Number of clients, units	189.8	57.2	247.0	199.3	61.3	260.6
Amount earned (loss incurred) for clients			52.5			210.5
Asset under management*	1,095.0	151.9	1,246.9	1,399.3	209.3	1,608.6
2nd pillar pension funds	597.3	150.3	747.6	781.1	207.5	995.6
3rd pillar pension funds	52.8	1.6	54.4	80.2	1.8	82.0
Investment funds	52.0	1	52.0	53.9	-	53.9
Portfolios	81.4	1	81.4	89.0	-	89.0
Alternative assets	311.5	-	311.5	388.1	-	388.1
Revenues	11.49	0.87	12.36	14.37	1.46	15.83
Profit (loss) before tax, EUR	2,150	(270)	1,880	6,714	145	6,859

<sup>\*</sup> Eliminated investments into own products, for which management fee is not charged.

### OTHER MAJOR INVESTMENTS, EUR MLN., AS OF 31.12.2021

	Company	Activity	Directly owned share, %	Value of the owned shares	Profit (loss) from investment		
	General partner investments						
	BALTIC SEA GROWTH FUND	One of the largest private equity investment funds in the Baltics. The fund is intended for professional investors.	12.22	15.60 + 12.26 commitment	7.58		
	BALTIC REAL ESTATE	Investors:  Investments in commercial real estate company, acting as a closed-end investment company.	23.43	4.40	0.65		
-	maib https://www.maib.md/	The largest commercial bank in Moldova providing a full range of financial services	7.9	15.72	8.37		
	TECHNOLOGY www.invltechnology.com	Investments in an information technology company, acting as a closed-end investment company.	15.39	5.13	1.24		
	Other historical investments						
_	LITAGRA www.litagragroup.lt	Primary agricultural production company that concentrates on agriculture - the cultivation of grain, milk and feed production.	48.81	20.30	2.20		
	šiaulių 🛟 bankas www.sb.lt	Lithuanian commercial bank providing financial services for business and private clients.	5.43 + forward (future acquisition from EBRD	24.83 (value of directly owned shares)+ 1.57 (value of forward)	8.85 from owned investme nt +1.57 from forward		
	PASTATŲ PRIEŽIŪRA  www.inservis.lt	Facility management companies group	100	7.24	2.18		

<sup>\*\*</sup> According to accounting data of Invalda INVL.